

**Equipment Payback Period Estimation for Providing Wood Heat Treatment Services (KIT 4 series used as an example):**

1. Initial data:

- Cost: 3,800,000 rubles.
- Productivity: 60 m<sup>3</sup> per month
- Electricity consumption per 1 m<sup>3</sup> for 1 cycle: 100 kWh
- Cost of heat treatment service: from 10,000 rubles per m<sup>3</sup> (depending on the region)

2. Monthly operating costs on average (region-dependent):

- Loader's salary: 60,000 rubles for two employees
- Equipment operation area rent: 40,000 rubles
- Electricity: 400 kWh \* 7 rubles \* 15 (cycles per month) = 42,000 rubles
- Other expenses: 19,000 rubles

Total: 161,000 rubles

3. Monthly turnover: 10,000 rubles \* 60 m<sup>3</sup> = 600,000 rubles

4. Net profit per month: 600,000 rubles (turnover) - 161,000 rubles (expenses) = 439,000 rubles

5. Equipment payback period: 3,800,000 rubles (equipment cost) / 439,000 rubles (net profit per month) ≈ 9 months

When the equipment is used to create and implement high-quality individual projects, the payback period can be significantly reduced!